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Toll free(855) 777-4432

## DISTRIBUTOR BULLETIN

### ‘Enhanced Bracket & Mounting Offering’

Alignment of offering based on distributor feedback

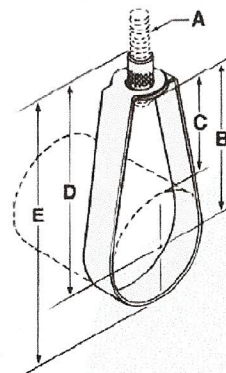
HUNTERSVILLE, NC – December 3<sup>rd</sup>, 2012

Over the past few months we have been working with distribution to find the most preferred options for mounting and suspending our Infinity and Elevation product lines. We understand that our line is not always going to be able to meet the varied range of preferences that installers and contractors have for mounting, however we are aligning our offering to more closely meet what we believe are the needs of ‘standard’ applications.

The offering will now be broken into three main groups; 1) hanging brackets and accompanying wire hanging systems, 2) wall/fixed mounting systems and 3) strut mounted systems.

#### *Hanging Brackets & Wire Hanging Systems*

For hanging systems we are moving to a full offering of metal ‘teardrop’ hangers which are now available from 20mm through 168mm. On the 20mm to 115mm the threaded connection will be a 3/8" which will allow for connection to standard threaded rod. The 168mm hanger will continue to be a 1/2" thread, supplied with a 3/8" adapter.



Pipe Size	Rod Size A	B	Adj. C	D	E	Max Rec. Load/lbs	Wt. Each (lbs.)	Part Number	List Price
20mm	3/8 "	1 7/8"	1 7/16"	2 3/4 "	3 1/16"	300	0.10	90820-20-25	\$1.83
25mm	3/8 "	1 7/8"	1 7/16"	2 3/4 "	3 1/16"	300	0.10	90820-20-25	\$1.83
32mm	3/8 "	1 5/8"	1"	2 1/2 "	3 3/16"	300	0.10	90820-32	\$2.10
40mm	3/8 "	1 15/16"	1 1/16"	2 13/16 "	3 9/16"	300	0.11	90820-40	\$2.30
50mm	3/8 "	2 1/8"	1 1/16"	3 1/8 "	3 7/8"	300	0.11	90820-50	\$2.49
63mm	3/8 "	2 7/16"	1 1/8"	3 5/16"	4 3/8"	300	0.14	90820-63	\$2.69
70mm	3/8 "	3 1/16"	1 5/8"	3 15/16"	5 3/8"	525	0.19	100820-70	\$2.77
90mm	3/8 "	3 11/16"	1 7/8"	4 9/16"	6 5/16"	525	0.23	100820-90	\$2.94
115mm	3/8 "	4 3/16"	1 7/8"	5 1/16"	7 5/16"	650	0.30	100820-115	\$3.03
168mm	1/2 "	5 3/8"	2 1/4 "	6 1/2 "	9 13/16"	1000	0.58	100820-168	\$5.79



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[continued]

Additionally we are now offering the Gripple hanging system with a 3/8" threaded end, but combining the much liked 'push button' release on the brake mechanism. The part number for the new Gripple is 90832-15 and the pricing will be \$91.50 list price for a pack of 10 lengths. Both the Gripple and metal hanging brackets are now available in stock for immediate shipping.



## DISTRIBUTOR BULLETIN

### **Wall Mounting Brackets**

A further enhancement to the line is a move from the black wall mount bracket on the 20mm to 63mm range to a grey nylon bracket that offers the same characteristics of the previous offering, but with the benefit of an in-built spacer. When pushed into the bracket the piping connects with a rear saddle that forces the front of the bracket closed around the tubing. The attached spacer can be utilized for alignment or can be easily removed with a knife or scissors. Additionally we will now be offering these brackets in quantities of 1 (one) so that they no longer have to be purchased in packs of 10.

Tube Size	Part Number	Center point to Wall (inch)	Center to Wall inc. spacer	List Price (ea)
20mm	90815-20-WSP	1 $\frac{1}{16}$	1 $\frac{3}{8}$	\$2.44
25mm	90815-25-WSP	1 $\frac{3}{16}$	1 $\frac{1}{2}$	\$2.89
32mm	90815-32-WSP	1 $\frac{5}{16}$	1 $\frac{1}{2}$	\$3.44
40mm	90815-40-WSP	1 $\frac{5}{16}$	1 $\frac{5}{8}$	\$3.94
50mm	90815-50-WSP	1 $\frac{5}{8}$	2	\$4.17
63mm	90815-63-WSP	2	2 $\frac{3}{8}$	\$4.56



### **Strut Brackets**

We will continue to supply the strut bracket in pack quantities of 10 at the current price levels although we are encouraging installers to move to the metal hanging brackets for hanging purposes and to use the nylon strut brackets only for strut mounting as we will be adjusting our inventory levels accordingly.

